

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 PM-05 CIAE-00 INR-10 NSAE-00 EB-08  
TRSE-00 /036 W

-----003512 201718Z /53

R 201545Z JUN 78

FM USMISSION USNATO

TO SECSTATE WASHDC 2411

SECDEF WASHDC

USDOC WASHDC

ALL NATO CAPITALS

INFO CINCUSAREUR HEIDELBERG GER

CINCUSNAVEUR LONDON ENG

CINCUSAFE RAMSTEIN AB GER

USCINCEUR VAIHINGEN GER

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NATO CAPITALS FOR COMMERCIAL COUNSELLOR

E.O. 11652: N/A

TAGS: MARR NATO

SUBJECT: DISSEMINATION OF NATO INTERNATIONAL COMPETITIVE  
BIDDING (ICB) INFORMATION

IN ITS MEETING OF 18 APRIL 78, THE INFRASTRUCTURE  
COMMITTEE COMPLETED ACTION ON A PROCEDURE DESIGNED TO  
ENLARGE COMPETITION AMONG, AND OPPORTUNITIES FOR,  
POTENTIAL SUBCONTRACTORS ON NATO INFRASTRUCTURE  
PROJECTS. WE ARE SATISFIED THAT NO NEW POINTS WILL  
EMERGE ON THIS RELATIVELY SENSITIVE DECISION AND NOW  
PROVIDE THE OPERATIVE PORTIONS OF THE COMMITTEE RECORD  
(INCORPORATED IN AC/4-DS/1070, 1082, AND 1083) FOR  
THE INFORMATION OF THOSE ADDRESSEES WHO WILL NOT RECEIVE  
NATO INFRASTRUCTURE COMMITTEE DECISION SHEETS:

BEGIN TEXT:

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THE COMMITTEE:

(1) IN ORDER TO IMPROVE THE DISSEMINATION OF INFORMA-  
TION ON INVITATIONS TO TENDER AMONG NATIONS  
PARTICIPATING IN THE FUNDING OF PROJECTS, AGREED TO ADD  
THE FOLLOWING NEW SUB-PARAGRAPH (IV) TO PARAGRAPH 7  
OF THE PROCEDURE IN AC/4-D/2261 (FINAL):

"IV. WHENEVER ICB IS APPLIED FOR PROJECTS OF ANY CATEGORY AND OF AN ESTIMATED VALUE OF IAU 100,000 OR ABOVE, IMMEDIATELY AFTER THE FINAL DATE BY WHICH FIRMS MUST HAVE EXPRESSED THEIR DESIRE TO TENDER (PARAGRAPH 7(I)(B) ABOVE), THE HOST COUNTRY MUST FORWARD, BY THE MOST EXPEDITIOUS MEANS, TO THE INTERNATIONAL STAFF, AS WELL AS TO EMBASSIES AND DELEGATIONS OF COUNTRIES PARTICIPATING IN THE FUNDING OF PROJECTS, THE LIST OF ELIGIBLE FIRMS WHICH HAVE EXPRESSED THEIR INTEREST IN BIDDING. THIS LIST IS INTENDED TO PROVIDE INFORMATION FOR THE BENEFIT OF POTENTIAL SUB-CONTRACTORS AND THEREBY TO ENHANCE COMPETITION. THE INFORMATION SO DISSEMINATED SHOULD SHOW ONLY THE NAMES OF FIRMS AND SHOULD BE GIVEN ONLY TO POTENTIAL SUB-CONTRACTORS WHO THEMSELVES WOULD BE ELIGIBLE TO PARTICIPATE IN THE PROJECT;"

(2) AGREED THAT THE ABOVE RULE WILL NOT APPLY TO CONTRACTS FOR CIVIL ENGINEERING WORKS WHATEVER THEIR VALUE; HOWEVER, IT WILL APPLY TO CONTRACTS OR PARTS OF CONTRACTS FOR EQUIPMENT SUPPLIES AND PROVISION OF SERVICES (OTHER THAN FOR CIVIL ENGINEERING WORKS);

(3) INVITED THE PAYMENTS AND PROGRESS COMMITTEE TO TAKE NOTE OF THE UPDATED VERSION OF THE COMMITTEE'S DECISION AND TO STATE, WHEN GRANTING AUTHORIZATIONS TO COMMITTEE  
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FUNDS OR NOTING PREFINANCING STATEMENTS, THAT THE HOST NATION SHOULD CONFORM WITH THIS RULE WHEN GOING OUT TO ICB WITHIN THE FRAMEWORK OF ITS ICB OBLIGATIONS;

(4) AGREED THAT THIS PROCEDURE WOULD TAKE EFFECT AS OF 1ST JUNE 1978 AND THAT ITS EFFECTIVENESS WOULD BE REVIEWED WITHIN TWO YEARS, AT WHICH TIME ITS CONTINUED APPLICATION WOULD BE DECIDED UPON;

(5) IN ORDER TO ASSIST NATIONAL AUTHORITIES IN AVAILING THEMSELVES OF ALL INFORMATION ON PROJECTS UNDER ICB BY REFERRING TO DOCUMENTS PREVIOUSLY ISSUED, AGREED TO AMEND PARAGRAPH 7(I)(A) OF AC/4-D/2261 (FINAL) BY DELETING THE FIRST FOUR LINES AND REPLACING THEM BY THE FOLLOWING:

"(A) A SUMMARY DESCRIPTION AND ROUGH COST ESTIMATE OF THE PROJECT AND, WHEN AVAILABLE, AN INDICATION OF THE REFERENCE NUMBER OF THE NATO DOCUMENT(S) CONTAINING THE REQUEST TO COMMIT FUNDS OR THE PREFINANCING STATEMENT, AND THE INTERNATIONAL STAFF'S SCREENING REPORT WITH AN INDICATION . . . ETC. . . .";

(6) AGREED THAT IN CASES WHERE THE DISTRIBUTION OF THE LIST OF ELIGIBLE FIRMS AS REFERRED TO IN PARAGRAPH 1(A) ABOVE TO BOTH EMBASSIES AND DELEGATIONS WOULD CREATE UNREASONABLE COMPLICATIONS AND ADDITIONAL DELAYS, EITHER OF THESE TWO ACTION ADDRESSEES COULD BE ELIMINATED; SHOULD THIS ACTION ENTAIL DIFFICULTIES FOR CERTAIN RECEIVING NATIONS SUCH DIFFICULTIES SHOULD BE RESOLVED ON A BILATERAL BASIS;

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(7) AGREED FURTHER THAT NON-COMPLIANCE WITH THE PROCEDURE SET FORTH IN PARAGRAPH 1(A) WOULD NOT CONSTITUTE A BASIS FOR A DISPUTE WITHIN THE TERMS OF ANNEX I TO AC/4-D/2261 (FINAL) AND THAT APPROPRIATE WORDING TO THIS EFFECT WOULD BE INCLUDED IN THE REVISION OF THAT DOCUMENT CURRENTLY UNDER DISCUSSION IN WORKING GROUP 1.

END TEXT.  
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## Message Attributes

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**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** COMMITTEE MEETINGS, PROPOSALS (BID), MILITARY BASES, REGIONAL DEFENSE ORGANIZATIONS  
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**Executive Order:** N/A  
**Errors:** N/A  
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Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014